

PROPERTY HELP IN SPAIN

An ex-Olney couple Maura and Pat Dunne have set up a property finding service in Spain. Maura worked for gedas UK (part of Volkswagen Group) for many years whilst Pat worked for Grundfos Pumps in Leighton Buzzard.

We looked at many properties before settling on the one we bought and came across many frustrations says Maura. "Estate agents don't respond to email requests for information and what they do provide is minimal. If you raised any concerns about the property or the area, the responses were always very vague and if you are only in the area for a few days you do not have the time to investigate further.

"The pressure applied by some agents is immense – we have met so many British people who have been to Spain on an inspection trip and had horrifying experiences. The agents are with them from breakfast at 7am until dinner that night. The pressure to sign on the dotted line is tremendous and people tend to sign, just to get the agents off their backs. We have seen agents with clients on a Sunday night at 11pm in the local hotels.

Pat and Maura decided to set up ADS property, a totally new concept which provides detailed reports and "acts as the buyer's eyes and ears". They are what is known as a buyer's broker. They can recommend local English speaking reputable solicitors, accountants, banks and agents.

We are totally independent property locators not tied to any agents, builders or promoters. "We will endeavour to find the best house at the best price for our clients but the price the clients pays is the same, irrespective of whether they buy direct from the agent or through ADS", says Maura.

Living in the local area, "we know which are the good areas, and the not so good area. We can advise on rental opportunities and which type of properties rent the easiest"

The area ADS covers is the Costa Calida and specifically the Murcia region where prices are much lower than other parts of Spain but rising fast! Contact ADS on the internet at **www.ads-property.co.uk**